



# The December SPIFF to Remember

December is usually about spending, but we want to make it about **earning** which is why we are offering partners a new SPIFF incentive between now and the end of the year.

**For every NET-NEW deal over \$25,000 that closes in December, you will receive a 3% SPIFF.**

Requirements:

- » This SPIFF program is eligible to all US and Canada partners registered with FortiRewards Program. To register for FortiRewards go to: [www.fortinetrewards.com](http://www.fortinetrewards.com)
- » All claims must be submitted using the established FortiRewards claiming process
- » All claims must be validated as Net New Opportunity for Fortinet
- » Deal needs to be closed and invoiced before Dec 31<sup>st</sup>, 2015
- » Minimum Net New Deal Size of \$25K

**All reward offers are valid from December 1, 2015 through December 31, 2015.**

Rewards are payable to either Partner company or individuals, depending on how Partner opted into the Fortinet Rewards Program.

**Not Yet Registered for Rewards?**

It's easy. Go to [fortinetrewards.com](http://fortinetrewards.com) to register today!

For any questions around the program or issues filing your claim, please contact the Rewards Team at 866-254-2044 or send an email to [partnermarketing@fortinet.com](mailto:partnermarketing@fortinet.com).

Notwithstanding anything to the contrary, this program is subject in full to the Fortinet Partner terms & conditions included on the Registration site.

**Get started today by registering your deals at [www.FortinetRewards.com](http://www.FortinetRewards.com).**

