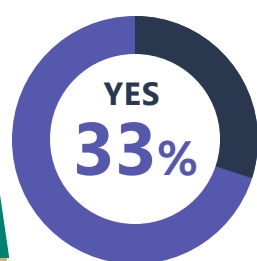


# Microsoft Teams, the hub for teamwork in Office 365

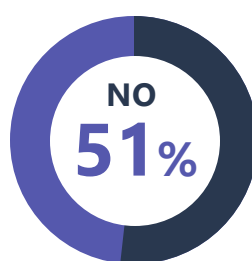
Today's workplace runs on teamwork. With the right tools, teams are more productive, more profitable, and more engaged.



## Are employees engaged in their jobs?<sup>1</sup>



One-third of U.S. employees say they are fully engaged in their work.



More than half of all U.S. employees report that they are NOT fully engaged in their work.

**Engaged employees produce better business outcomes<sup>1</sup>**

**Productivity**  
**17%**  
Higher

**Sales**  
**20%**  
Higher

**Profitability**  
**21%**  
Higher

## Teamwork: 84% of employees work on multiple teams<sup>1</sup>

**49%**

Slightly Matrixed, sometimes work on multiple teams

**18%**

Manager Matrixed, work on multiple teams every day with most people reporting to the same manager

**17%**

Highly Matrixed, work on multiple teams every day with different people reporting to different managers



## Highly matrixed team members<sup>1</sup> . . .

### Collaborate more effectively

More than one-third of employees who work on teams reporting to different managers on a daily basis strongly agree that being on different teams helps them collaborate more effectively with coworkers.

### Are more engaged

Employees who work on teams reporting to different managers on a daily basis experience a 22% lift in engagement over employees who do not work on different teams.

### Are more committed to quality

Employees who work on teams reporting to different managers on a daily basis are 40% more likely to strongly agree that their coworkers are committed to quality.

## The benefits of teamwork for the organization:

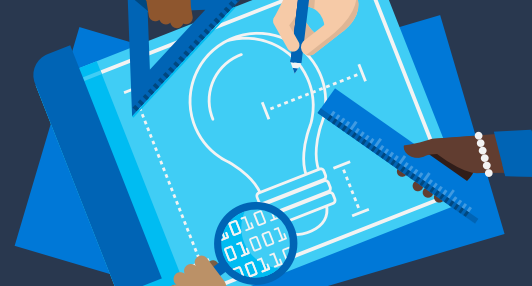
- Teams add flexibility within the organization
- Teams help companies react more quickly and improve speed to market
- Teams help employees build strong relationships and boost morale



## The benefits of teamwork for employees:

# MORE

proficient productive creative collaborative



## The modern workplace

**80%**

of employee time is spent collaborating with others<sup>2</sup>

**43%**

of American workers work remotely at least some of the time<sup>3</sup>

**2x**

more teams compared to five years ago<sup>4</sup>

## The costs of ineffective collaboration

### Less Agile

Takes longer to make and execute decisions, go to market, and respond to customers

### Lower Quality

Worse decisions due to incomplete data and fewer viewpoints

### Reduced Innovation

Lack of information sharing means discoveries aren't leveraged in other areas



“ Research shows that simply feeling like they're part of a team of people working on a task makes people more motivated as they take on challenges.<sup>5</sup> ”



**Research reveals that employees engaged in collaboration report:<sup>6</sup>**

Higher engagement  
Less fatigue  
More success

## The growing standard for collaboration<sup>7</sup>

**125K**

Organizations using Microsoft Teams

**50%**

Increase in collaborative work

**181**

Available markets for Microsoft Teams



## The hub for teamwork in Office 365

### Integrated Office 365 apps

Manage all your conversations, files, and tools in one team workspace.

### Customizable and extensible

Tailor your Teams workspace and build custom integrations to your existing business processes.

### Enterprise security and compliance

Enjoy the enterprise-level security, compliance, and management features you expect from Office 365.

### Chats, calls, and meetings

Communicate in the moment and keep everyone in the know. Chat in public or private groups or one-on-one.



## Placeholder For Partner Info

<insert offer info, CTA>  
<Contact mail | website url>

<sup>1</sup> Gallup "State of the American Workplace" <http://news.gallup.com/reports/199961/7.aspx>

<sup>2</sup> <https://news.virginia.edu/content/qa-how-much-workplace-collaboration-too-much>

<sup>3</sup> Gallup "State of the American Workplace" <http://news.gallup.com/reports/199961/7.aspx>

<sup>4</sup> 2009, 2014 US IW Survey

<sup>5</sup> <https://www.forbes.com/sites/adigaskell/2017/06/22/new-study-finds-that-collaboration-drives-workplace-performance/#7f26bc823d02>

[Reference requires subscription: "Cues of working together fuel intrinsic motivation"; Priyanka B. Carr and Gregory M. Walton; Stanford University]

<sup>6</sup> <https://www.forbes.com/sites/adigaskell/2017/06/22/new-study-finds-that-collaboration-drives-workplace-performance/#7f26bc823d02>

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<sup>7</sup> Internal Microsoft data